



Contact	Project Description	Project SIZE US\$
<b>1. Sector:</b> Agriculture, <b>Country :</b> Argentina		
<p><b>Mr. Daniel Perez Montalvo</b> Sales Manager</p> <p><b>Organisation:</b> Fundición Palazzo srl</p>	<p><b>Product/Service Description:</b> Hub wheel, Snapping roll – nodular cast iron, Farm implement part – Nodular cast iron</p> <p><b>Summary:</b> The Company is located, in a region where 60% of the total agricultural machinery production in Argentina is concentrated.</p> <p>There is a conglomerate made up of different companies (small and medium sized enterprises) who are located in the same regions (south-west of Santa Fe province and south-east of Córdoba) and conforms to the same value chain (Farm equipment, agroparts and smelting) that produce sprayers, disk harrows, planters, Seeders, grain wagons, out loader grain machines, Tractor Combines, Corn heards, Header Platforms, fertilizers.</p> <p>The company produces parts in nodular cast iron for different industries: Agricultural machinery, Trailer and truck parts. It supplies mainly to the aftermarket and the OEM.</p> <p>Year of Establishment: 1985 Annual turnover: US\$ 1.5 Mil No of Employees: 50</p>	Not Specified



Contact	Project Description	Project SIZE US\$
	<p><b>Business Interest:</b> The Company is looking for a partner in India for 2 things: 1 – To complement the product portfolio for a consolidated overseas market (especially USA). The company is selling spare part for combines in US market but dose not have enough products in its portfolio for to meet the needs of its clients. 2 - To enter in to other sectors, such as railways and shipping and complement its product portfolio.</p> <p><b>Nature of Partnerships sought:</b> Companies that produce parts for farm implements, especially combine tractor, cornhead and platform.</p>	
<p><b>2. Sector:</b> Agriculture, <b>Country :</b> Ecuador</p>		
<p><b>Mr. Patricio I. Del Salto</b> Market Development Manager <b>Organisation:</b> Ecutrade</p>	<p><b>Seeking:</b> Technology Transfer, Trading Partners, Equity Participation and Investments</p> <p><b>Product/Service Description:</b> Agro-trading, Agricultural production, Agro industrial products and steel</p> <p><b>Summary:</b></p> <ul style="list-style-type: none"> <li>- Interested to develop markets for Agricultural Produce Flowers, Coffee, Cocoa</li> <li>- Would like to enhance trade</li> </ul>	<p>Not Specified</p>



Contact	Project Description	Project SIZE US\$
	<p>agreements with Indian companies, in particular steel producers, agro industrial products and</p> <p>– Attract Indian investors for agricultural production to cater to Indian consumers.</p>	
<b>3. Sector: Agriculture, Country: Trinidad &amp; Tobago</b>		
<p><b>Dr Pooran Ramlal</b> Principal Medical &amp; Health Officer <b>Organisation:</b> Ministry of Local Government</p>	<p><b>Seeking:</b> Trading Partners</p> <p><b>Product/Service Description:</b> Agriculture- Hydroponics, Bamboo Furniture, Low Cost Farming Technology</p>	
<b>4. Sector: Agro Industrial, Country: Colombia</b>		
<p><b>Mr. David Barriga</b> President, CEO <b>Organisation:</b> Asia Bconsulting Ltd</p> <p><b>Address:</b> Cra 13 No. 75-20 Suite 607. Bogota. Colombia.</p>	<p><b>Seeking:</b> Technology transfer, JV in LAC &amp; India and Trading</p> <p><b>Product/Service Description:</b> Pharmaceutical, Agro Industrial, Business Consultancy</p> <p><b>Summary:</b> As a consulting firm they are dealing with several projects that require the active participation of Indian companies. namely: <b>Agro industrial Sector</b> they have a large scale Mango producer and processor interested in identifying an Indian partner for a Joint Venture and/or</p>	not mentioned



Contact	Project Description	Project SIZE US\$
	<p>technology Transfer.</p> <p><b><u>Pharmaceutical sector</u></b> Looking for partner, interested to explore opportunities for Hecogenin, a product produced in Colombia and with a broad user base for the pharmaceutical industry.</p> <p>Identify the top Pharmaceuticals companies for developing a logistic project in the region.</p> <p><b><u>Consultancy Services Project.</u></b> Looking for a company interested to explore such services in Latin America and at the same time to represent them in India.</p> <p>The company foresees great prospects in the mentioned sectors, keeping in view the fast track developments in bilateral trade and investments</p>	
<b>5. Sector : Agro-Chemicals, Country: Paraguay</b>		
<p><b>Mr Ernesto Ayala Barreto</b> CEO <b>Organisation: INZUCAL S.A.</b></p>	<p><b>Seeking:</b> Trading Partner</p> <p><b>Product/Service Description:</b> Pesticides and Agrochemicals (fertilizer)</p> <p><b>Summary:</b> The company deals with agricultural limestone and wants to penetrate the category of pesticides and agrochemicals for fertilizer application. The company</p>	3 Mil



Contact	Project Description	Project SIZE US\$
	own boats for transportation. At present they process three types of lime: for agricultural, industrial and for road applications.	
<b>6. Sector :</b> a. Art and Craft, b. Building and construction material imports, <b>Country:</b> Cuba		
<p><b>Mr Odilio Antonio Aguero Puig</b>            Commercial Manager  <b>Organisation:</b> Export &amp; Import Group of The Office of the Historian of the City</p>	<p><b>Seeking:</b>            Trading Partner</p> <p><b>Product/Service Description:</b>            Natural beauty creams, clothes, spices, tea, herbal extracts, art articles and souvenirs.</p> <p><b>Summary:</b>            Belonging to the office of Historian of Havana City and located in the old part of the city are some stores for traditional product from the Asian countries including India, products like natural beauty creams, clothes, spices, tea, herbal extracts, art articles and souvenirs.            The company is looking for a long term supplies of such products for Cuban market.</p> <p>The Historian of Havana City is also constructing hotels, restaurants or repairing old buildings catalysing imports of special building and construction materials, tools and technology more than 7 Millions USD per year, Indian companies could participate as suppliers in these projects</p>	100 Mil



Contact	Project Description	Project SIZE US\$
<b>7. Sector :</b> Chamber of Commerce and Industry, <b>Country:</b> Brazil		
<p><b>Ms. Juliana Azambuja Vieira</b> Project Manager</p> <p><b>Organisation:</b> Brazil India Chamber of Commerce</p>	<p><b>Seeking:</b> Technology Transfer, JV in India and LAC and Investments</p> <p><b>Product/Service Description:</b> Chamber of Commerce and Industry</p> <p><b>Summary:</b> Brazil India Chamber of Commerce, under its International purview, aims to increase the business relationship between the India and Brazil. For that, it organises missions, disseminates information, creates linkages arrange business meetings and encourages investments through partnerships.</p> <p>They already have a very successful MOU with CII, aiming to promote bi lateral trade and investments, generate business and projects through their associates and companies that participate in their International Project.</p>	Not Applicable
<b>8. Sector :</b> Industrial Association, <b>Country:</b> El Salvador		
<p><b>Ms. Angela Patricia Figueroa Rodriguez</b> Executive Director</p> <p><b>Organisation:</b> CAMTEX The Association Of Textiles, Apparel And Free Zone Industries Of El Salvador</p>	<p><b>Seeking:</b> Investments</p> <p><b>Product/Service Description:</b> Textile, Apparel, Pharmaceuticals, Paper Industry and Free Zone and others</p> <p><b>Summary:</b> CAMTEX is a leading and</p>	Not Applicable



Contact	Project Description	Project SIZE US\$
	<p>influential industry association of El Salvador representing the interests of the textile, apparel, free zone and services parks industries.</p> <p>Among it's members are leading industrialist groups with interest also in other sectors of the economy such as pharmaceuticals, paper industry and others.</p>	
<p><b>9. Sector :</b> Chamber of Commerce and Industry, <b>Country:</b> Costa Rica</p>		
<p><b>Ms Katty Fernández Vásquez</b> General Manager <b>Organisation:</b> Centroamerica - India Commercial Missions Platform</p>	<p><b>Seeking:</b> Technology Transfer, Joint Venture in India</p> <p><b>Product/Service Description:</b> Chambers interested to expand their relationships in Central America, specially in: Rsearch and Development in clean energy, biotechnology - Universities in order to promote student interchanges (scholarships) - Pharmaceutical products - Cloth and textiles - Medical equipment - Medicines/Pharmaceuticals - Software - Telecommunication - Infrastructure - IT</p> <p><b>Summary:</b> Objective of the Chamber is to set up:</p> <p><b>1-Commercial Missions Platform</b> (Central America – India) (India – Central America)</p>	<p>Not Specified</p>



Contact	Project Description	Project SIZE US\$
	<p><b>2- Knowledge Missions Platform</b> (Central America – India) (India – Central America)</p> <p>The Chamber is developing a business platform vis-à-vis India and Central America in alliance with other Central America partnerships. They would like to interact with organizations and Indian businesses to plan their next commercial missions to India. In addition, they would be setting up a knowledge platform to promote awareness about Indian sectoral prospects, expertise and achievements. They also plan to organize Central America Sectorial missions to India and vice versa.</p> <p>Would also like to have business meeting with Indian sector specific chambers such as: TIC's, Medical equipment, Medicines, and Universities to promote scholarships, Biotechnology, Clean Energy and others.</p> <p>They have initiated an exemplary business platform with China in 2000-01 generating millions of US\$ through more than 600 Central American businessmen.</p>	
<p><b>10. Sector :</b> Business Chamber, <b>Country:</b> Mexico</p>		
<p><b>Ms Alejandra Holguin</b> Director General <b>Organisation:</b> India Mexico Business Chamber</p>	<p><b>Product/Service Description:</b> Facilitating linkages and multi-sectoral</p>	





Contact	Project Description	Project SIZE US\$
India-Mexico Business Chamber Bosque de Radiatas No. 34 Col. Bosques de las Lomas 05120 México, D. F.	partnerships between India and Mexico	
<b>11. Sector :</b> Automotive, <b>Country:</b> Argentina		
<b>Mr. Rafael Moro</b> Foreign Trade Manager <b>Organisation:</b> Alberto G. Moro srl	<b>Seeking:</b> The Company is looking for partners in India for 3 things: 1 – To buy Honed Tubes, Chromed Plated Rods, Hydraulics Motors, Hydraulics Valves, Gear Pumps, Control Valves, Hydraulics Hoses. 2 – To Meet with a Company to buy some hydraulic components 3 – To complement the product portfolio for a consolidated overseas market (especially USA). The company is selling spare part for combines in US market but dose not have enough products in its portfolio for to meet the needs of its clients. 4 – Enter into an agreement to produce parts.  <b>Products and Services:</b> Hydraulic Cylinder and Valves  <b>Summary:</b> The Company started operations in 1986 in Las Parejas, manufacturing hydraulic cylinders and components. The facilities have area of 6,000 sq mts with the latest technology	Not Specified



Contact	Project Description	Project SIZE US\$
	<p>such as CNC, weld robot systems, automatic tube cutters etc. The company achieved the ISO 9001/2000 certification four years ago.</p> <p>The company supplies to the different industries such as Agricultural machinery, Constructions machinery, Forest machinery, Forklift, Trailer, Road Reclaimers, Road construction machinery</p> <p>The company sells to the Latin American and US markets. The company is located, in a region where 60% of the total agricultural machinery production in Argentina is concentrated.</p> <p>There is a conglomerate made up of different companies (small and medium sized enterprises) who are located in the same regions (south-west of Santa Fe province and south-east of Córdoba) and conforms to the same value chain (Farm equipment, agoparts and smelting) that produce sprayers, disk harrows, planters, Seeders, grain wagons, out loader grain machines, Tractor Combines, Corn headers, Header Platforms, fertilizers.</p> <p>Year of Establishment: 1986 Annual turnover: US\$ 3 Mil No of Employees: 30</p> <p><b>Business Interest:</b> The Company is looking for partners in India for 2</p>	



Contact	Project Description	Project SIZE US\$
	<p>things:</p> <p>1 – To buy Honed Tubes, Chromed Plated Rods, Hydraulics Motors, Hydraulics Valves, Gear Pumps, Control Valves, Hydraulics Hoses.</p> <p>2 – To Meet with a Company to buy some hydraulic components</p> <p>3 – To complement the product portfolio for a consolidated overseas market (especially USA). The company is selling spare part for combines in US market but dose not have enough products in its portfolio for to meet the needs of its clients.</p> <p>4 – Enter into an agreement to produce parts.</p>	
<p><b>12. Sector :</b> Cable tray and support system manufacturer, <b>Country:</b> Ecuador</p>		
<p><b>Mr. Victor Grigson Puertas Ruiz</b> President <b>Organisation:</b> Metaelectro S.A.</p>	<p><b>Seeking:</b> Technology Transfer, Joint venture in LAC region</p> <p><b>Summary:</b> The company is seeking collaboration with Indian Companies specialising in Aluminium and steel cable tray manufacturing, intends to share knowledge of production to improve its technology and manufacturing process.</p> <p>They are also looking for suppliers of Aluminium shapes and coils A6063, Pre galvanized Steel and Carriage bolt for similar application</p>	<p>2 Mil</p>
<p><b>13. Sector :</b> Chemicals, <b>Country:</b> Brazil</p>		



Contact	Project Description	Project SIZE US\$
<p><b>Ms. Danielle Harue Nakamura</b> Foreign Trade <b>Organisation:</b> Amino Quimica</p>	<p><b>Seeking:</b> Trading Partner and Import and Exports</p> <p><b>Product/Service Description:</b> Chemical intermediates for polyurethane foams: Systems Additives and Adhesives</p> <p>Main Products for export: Silicones Surfactant, Pigments, Stannous Octoate, Viscoelastic and Hipersoft</p> <p><b>Summary:</b> Amino Química Ltda specializes in Polyurethane. Founded in 1985 in São Paulo and The Company's plant is now located in Diadema-SP, only 65 km from Santos Port, which is a privileged logistic position for the global strategy action.</p> <p>Amino has strong presence in the Segments of: Additives, Systems, Adhesives &amp; Sealants, and a research Laboratory with qualified and specialized team which guarantees the high performance in its products and services.</p> <p>With an aggressive policy in International Trade, Amino imports the strategic raw material and exports its products to different countries in the world.</p> <p>Besides seeking customer satisfaction and business efficiency, the company is always looking for energy recycling and preserving the environment, preserving the ethics and achieving responsibility and</p>	24 Mil



Contact	Project Description	Project SIZE US\$
	<p>sustainability</p> <p><b>Year of Establishment:</b> 1985</p> <p><b>Yearly turnover:</b> US\$ 24 Mil</p> <p><b>No of Employees:</b> 45</p> <p><b>Business Interest:</b> Import, Export, Appointing Agent or Representative.</p> <p><b>Nature of Partnerships sought :</b> Import and Export of chemical products for Polyurethane foam.</p>	
<b>14. Sector :</b> Chemicals, <b>Country:</b> Trinidad & Tobago		
<p><b>Mr Nanike Bissoon</b> Director <b>Organisation:</b> Kirvek Industries Limited</p>	<p><b>Seeking:</b> Trading Partner</p> <p><b>Product/Service Description:</b> Raw Material, Chemicals, Plant Equipments</p>	1 mil
<b>15. Sector :</b> Construction, <b>Country:</b> Dominican Republic		
<p><b>Mr. Douglas Antonio Brea Pereyra</b> Gerente de Planta <b>Organisation:</b> Cementos Santo Domingo</p>	<p><b>Seeking:</b> Technology Transfer</p> <p><b>Product/Service Description:</b> Manufacture of Clinker</p> <p><b>Summary:</b> Project for the Manufacture of Clinker in Dominican Republic</p>	60 Mil
<b>16. Sector :</b> Construction Material, <b>Country:</b> Colombia		
<p><b>Mr. Jorge Agudelo</b> Commercial Vice President</p>	<p><b>Seeking:</b> Trading Partner/JV in India</p>	Awaited



Contact	Project Description	Project SIZE US\$
<p><b>Organisation:</b> FORSA</p>	<p><b>Product/Service Description:</b> Construction Material</p> <p><b>Summary:</b> FORSA is a leader in Latin America in the design and manufacture of Aluminium formworks (moulds) for industrialized housing construction.</p> <p>Since 1995 FORSA offers the best quality guarantees, with practical and efficient solutions in line with the multiple and changing needs of the builders.</p> <p>FORSA's success lies in its deepest commitment: management based on loyalty, a management style that builds strong partnerships with customers, employees and shareholders.</p> <p>FORSA has its Quality Management System certified to ISO 9001:2008 and BASC certified to ensure the safety of their products and exports.</p>	
<p><b>17. Sector :</b> A) Housing construction low and middle and high level; B) Plantation of Jatropha and food production and reforestation; C) Clinics and hospitals and D) IT projects, <b>Country:</b> Mexico</p>		
<p><b>Mr Roberto Márquez</b> Managing Partner <b>Organisation:</b> Marquez Alonso Abogados</p>	<p><b>Seeking:</b> JV in India and Investments</p> <p><b>Product/Service Description:</b> Legal Services. The law firm I represent has a client Hedge Fund- which desires to invest in India as</p>	<p>1000 Mil</p>



Contact	Project Description	Project SIZE US\$
	<p>well as enter into JV in the following sectors: A) Housing construction low and middle and high level; B) Plantation of Jatropha and food production and reforestation; C) Clinics and hospitals and D) IT projects.</p>	
<p><b>18. Sector:</b> Consultancy- Furniture, Textile and fabrics, Metal works, Construction and Food Distribution, <b>Country:</b> Dominican Republic</p>		
<p><b>Mr. Cesar A. Asiatico</b> Senior Partner <b>Organisation:</b> Smart Investments Consulting</p>	<p><b>Seeking:</b> Technology Transfer , Trading Partners</p> <p><b>Product/Service Description:</b> Technology transfer and implementation in Dominican Republic/ Marketing and call center representative/ Industrial and services consultancy for small industries</p> <p><b>Summary:</b> Smart Investments Consulting S.A. is a Consulting Company to serve small industries of the Dominican Republic in the fields of: Strategic Marketing, Manufacturing Technologies, Quality Control, Development Projects, Massive Distribution, Clusters and Associations.</p> <p>The industry experience includes Furniture, Textile and fabrics, Metal works, Construction and Food Distribution.</p> <p>The Smart Investments consulting aims to become a strategic information and</p>	<p>2.5 Mil</p>



Contact	Project Description	Project SIZE US\$
	network bridge between corporations and business men from both countries in order to facilitate the creation and implementation of business initiatives related to their fields of experience, believe there are plenty of business opportunities between the two nations	
<b>19. Sector:</b> Pharmaceutical, Business Consultancy, <b>Country:</b> Colombia		
<p><b>Mr. David Barriga</b> President, CEO <b>Organisation:</b> asiaBconsulting Ltd</p>	<p><b>Seeking:</b> Technology transfer, JV in LAC &amp; India and Trading</p> <p><b>Product/Service Description:</b> Pharmaceutical, Agro Industrial, Business Consultancy</p> <p><b>Summary:</b> As a consulting firm they are dealing with several projects that require the active participation of Indian companies. namely:</p> <p><b>Agro industrial Sector</b> they have a large scale Mango producer and processor interested in identifying an Indian partner for a Joint Venture and/or technology Transfer.</p> <p><b>Pharmaceutical sector</b> Looking for partners, interested to explore opportunities for Hecogenin, a product produced in Colombia and with a broad user base for the pharmaceutical industry.</p> <p>Identify the top Pharmaceuticals companies</p>	not mentioned





Contact	Project Description	Project SIZE US\$
	<p>for developing a logistic project in the region.</p> <p><b>Consultancy Services Project.</b> Looking for a company interested to explore these type of services in Latin America and at the same time to represent them in India.</p> <p>The company foresees great prospects in the mentioned sectors, keeping in view the fast track developments in bilateral trade and investments</p>	
<p><b>20. Sector:</b> Consulting-Medical Equipment, Software and Food Industry, <b>Country:</b> Brazil</p>		
<p><b>Mr. Walter Jose Lafratta</b> Director <b>Organisation:</b> WJL Consultoria de Negocios International</p>	<p><b>Seeking:</b> JV in India, Trading Partners and Investments</p> <p><b>Product/Service Description:</b> Consulting, Medical Equipment, Software and Food Industry</p> <p><b>Summary:</b> WJL as a consulting company is working with several Brazilian companies interested in investing in the Indian market. Many of them are interested in opening their commercial offices in India and then to start manufacturing in India. They intend to use India as a base for Asia. Their special interest is in use the SEZ to build assembly plants. They're also are looking for local partners for supplying services.</p>	20 Mil
<p><b>21. Sector:</b> Consumer Durable Goods, <b>Country:</b> Brazil</p>		



Contact	Project Description	Project SIZE US\$
<p><b>Mr. Roberto Paranhos do Rio Branco</b> Partner / Director <b>Organisation:</b> Rede Achat LTDA</p>	<p><b>Seeking:</b> Joint ventures in India and Brazil</p> <p><b>Product/Service Description:</b> Software, Consumer Durable Goods, Virtual Sales</p> <p><b>Summary:</b> The company is interested in Indian manufacturers and suppliers of consumer durable goods and software and would like to setup joint ventures in the same business in India, forge partnership or JVs in India or Brazil to increase the business and explore possibilities to sell Indian Products through its chain of stores (their clients), mainly in consumer durable goods.</p>	0.15 Mil
<b>22. Sector:</b> Cosmetics, <b>Country:</b> Trinidad & Tobago		
<p><b>Ms Angela Allaham</b> Managing Director <b>Organisation:</b> Allafair</p>	<p><b>Seeking:</b> Trading partners</p> <p><b>Product/Service Description:</b> Herbal Cosmetics and Beauty Products</p>	
<b>23. Sector:</b> Cosmetics and Human Hairs, <b>Country:</b> Dominican Republic		
<p><b>Mr. Johnny Perez</b> Proprietor <b>Organisation:</b> Norma Beauty Supply and Hair Centre</p>	<p><b>Seeking:</b> Trading Partners</p> <p><b>Product/Service Description:</b> Human Hair and Beauty products and Cosmetics</p>	Not Specified



Contact	Project Description	Project SIZE US\$
	<p><b>Summary:</b> Import, distribution and retail sales of Human Hairs and Beauty Products for women in Dominican Republic Caribbean and Central America</p>	
<p><b>24. Sector:</b> Energy, <b>Country:</b> Argentina</p>		
<p><b>Ms Cynthia Falcon</b> Director - Renewable Energy Projects <b>Organisation:</b> lacsa</p>	<p><b>Seeking:</b> Technology Transfer &amp; Equity Participation, Investments</p> <p><b>Product/Service Description:</b> Renewable Energy Farms</p> <p><b>Summary:</b> The company's interest is focused on establishing commercial links with Indian companies related with Renewal Energy field, specifically in solar and wind, having extensive knowledge of the current regulatory framework in taxation and finance, performance that would facilitate execution of projects.</p> <p>The general national expectation in Argentina in renewable energy generation is approximately 8 percent of total present generation. This average represents about 2,000 MW (Megawatt)</p> <p>The Company believes that there are major business opportunities in Renewable Energy sector and is interested to explore options to forge strategic</p>	<p>70 Mil</p>



Contact	Project Description	Project SIZE US\$
	partnerships.	
<p><b>25. Sector:</b> Energy, Chemicals, Forestry, Environmental and clean technologies / Wastewater treatment and water recycling, Energy: Clean Energy – Biomass Energy, Wind Energy, <b>Country:</b> Uruguay</p>		
<p><b>Mr. LAUTARO PEREZ ROCHA</b> Partner <b>Organisation:</b>  Allied Venture</p>	<p><b>Seeking:</b> JV in LAC Trade Partners and Investments</p> <p><b>Product/Service Description:</b> Food and Agribusiness, Energy, Chemicals, Forestry. Environmental and clean technologies / Wastewater treatment and water recycling Energy: Clean Energies – Biomass Energy, Wind Energy</p> <p><b>Summary:</b> The Company is developing clean energy and industrial environmental friendly technologies in the South American Countries (Uruguay, Argentina, Brazil, Chile and Paraguay).</p> <p>They are seeking partnerships with the Indian exporters willing to develop their business in the LAC market.</p>	<p>5.1 Mil</p>
<p><b>26. Sector:</b> Energy, <b>Country:</b> Colombia</p>		
<p><b>Mr. Suvojit Bhattacharya</b> Vice President, Business Development  <b>Organisation:</b> Global Sourcing Solution</p>	<p><b>Seeking:</b> JV in LAC and Trading Partners</p> <p><b>Product/Service Description:</b> Mining, Renewable Energy and Pharmaceuticals</p>	<p>Awaited</p>



Contact	Project Description	Project SIZE US\$
	<p><b>Summary:</b> A Business group in South America with Presence in Mexico, Colombia, Peru, Bolivia, Paraguay, Argentina. Their area of operations include BPO (Spanish), Services, Pharma, Imports, Trade, Consultancy, Tourism etc.</p>	
<b>27. Sector:</b> Energy, <b>Country:</b> Dominican Republic		
<p><b>Mr. Raul E. Santaella N.</b> VP Business Development <b>Organisation:</b> Santaella &amp; Asociados, S.A.</p>	<p><b>Seeking:</b> JV in LAC and Equity Participation</p> <p><b>Product/Service Description:</b> Public Infrastructure (EPC) Renewable Energy (Hydro, Wind, Solar)</p> <p><b>Summary:</b> The company holds a BOO concession for a 600 MW coal fired plant in the Dominican Republic.</p>	1500 Mil
<b>28. Sector:</b> Food, <b>Country:</b> Brazil		
<p><b>Mr. Walter Jose Lafratta</b> Director <b>Organisation:</b> WJL Consultoria de Negocios International</p>	<p><b>Seeking:</b> JV in India, Trading Partners and Investments</p> <p><b>Product/Service Description:</b> Consulting, Medical Equipment, Software and Food Industry</p> <p><b>Summary:</b> WJL as a consulting company is working with several Brazilian companies interested in investing in the</p>	20 Mil



Contact	Project Description	Project SIZE US\$
	<p>Indian market. Many of them are interested in opening their commercial offices in India and then to start manufacturing in India. They intend to use India as a base for Asia. Their special interest is in use the SEZ to build assembly plants. They're also are looking for local partners for supplying services.</p>	
<p><b>29. Sector:</b> Free Zone, <b>Country:</b> El Salvador</p>		
<p><b>Mr. Juan Federico Salverria Prieto</b> President <b>Organisation:</b> Zona Franca De Exportacion Pedregal, S.A.</p>	<p><b>Seeking:</b> JV in LAC region</p> <p><b>Product/Service Description:</b> Services Park Industries</p> <p><b>Summary:</b></p> <p>As a first class industrial park with an array of services and products, El Pedregal Free Zone can offer potential investors value added services in several economic sectors and provide additional competitive advantages, especially logistics. Anticipating the change in a global economy, El Pedregal has created a logistics operation capable of managing raw materials and finished products from different economic activities and distribute them across the central American Region. Interested in Regional Distribution Centre.; Proximity to international Market; Free trade Agreements</p>	<p>25 Mil</p>
<p><b>30. Sector:</b> Hospitals, <b>Country:</b> Mexico</p>		



Contact	Project Description	Project SIZE US\$
<p><b>Mr Roberto Márquez</b> Managing Partner <b>Organisation:</b> Marquez Alonso Abogados</p>	<p><b>Seeking:</b> JV in LAC &amp; India, Investments</p> <p><b>Product/Service Description:</b> Legal Services</p>	1000 Mil
<b>31. Sector:</b> Infrastructure, <b>Country:</b> Argentina		
<p><b>Mr. Luis Maria Agost Carreño</b> President</p> <p><b>Organisation:</b> Dca construcciones s.a.</p>	<p><b>Seeking:</b> Technology Transfer &amp; Equity Participation</p> <p><b>Product/Service Description:</b> Transportation Rail Road System</p> <p><b>Summary:</b> The development and growth of mining projects in Catamarca, has generated the need for a freight transportation system to transport the product, with a load above one million tons per year.</p> <p>Accordingly the company is interested in establishing commercial relationships with Indian investors and freight transportation system companies.</p>	1300 Mil
<b>32. Sector:</b> Infrastructure, <b>Country:</b> Dominican Republic		
<p><b>Mr. Raul E. Santaella N.</b> VP Business Development</p> <p><b>Organisation:</b> Santaella &amp; Asociados, S.A.</p>	<p><b>Seeking:</b> JV in LAC and Equity Participation</p> <p><b>Product/Service Description:</b> Public Infrastructure (EPC)</p>	1500 Mil



Contact	Project Description	Project SIZE US\$
	Renewable Energy (Hydro, Wind, Solar) <b>Summary:</b> The company holds a BOO concession for a 600 MW coal fired plant in the Dominican Republic.	
<b>33. Sector: IT, Country: Argentina</b>		
<b>Mr. Cansinos Federico</b> COMMERCIAL AND INVESTING MANAGER <b>Organisation: INTERWAVE S.A.</b>	<b>Seeking:</b> Technology Transfer, JV in India and in LAC , Trading Partner, Equity participation, Investments  <b>Product/Service Description:</b> <ul style="list-style-type: none"> <li>- Information Technology-Mobility and Telecommunications.</li> <li>- Mobile Transactions.</li> <li>- Massive Location Based Services, MLBS</li> <li>- Value Added Services for Telcos.</li> </ul> <b>Summary:</b> Cordoba Technology Cluster is seeking collaboration in <ol style="list-style-type: none"> <li>a. Mobility and Telecommunications.</li> <li>b. Mobile Transactions.</li> <li>c. Massive Location Based Services, MLBS</li> <li>d. Value Added Services for Telcos.</li> </ol>	100 Mil
<b>34. Sector: Information Technology, Country: Brazil</b>		
<b>Mr. Adam Alfred Stepan</b> CEO	<b>Seeking:</b> Technology Transfer, JV in India and in LAC	0.1 Mil





Contact	Project Description	Project SIZE US\$
<p><b>Organisation:</b> NLP Consultant Inc.</p> <p><b>Address:</b> Travessa Padre Damiao 15 Rio de Janeiro, RJ CEP 20520, Brazil Brazil</p>	<p><b>Product/Service Description:</b> Wind Power, Pharmaceuticals, IT-BPO</p> <p><b>Summary:</b> This Consulting company is focused on Brazil-India trade and Investments and Rio's growing energy sector. Currently they are appointed as advisors to Larsen &amp; Toubro Ltd. on their new operations in Brazil.</p> <p>The company is interested in finding Indian Partner in the Clean energy/ Wind Power sector.</p> <p>A medium sized Brazilian Pharmaceutical company as well as a major Rio based Call centre/ BPO firm with more than 4500 employees seeks to partner and JV with an Indian IT/BPO firm to bring state of art software and process to the Brazilian call centre/ BPO market</p>	
<p><b>35. Sector:</b> Information Technology, <b>Country:</b> Brazil</p>		
<p><b>Mr. Walter Jose Lafratta</b> Director <b>Organisation:</b> WJL Consultoria de Negocios International</p>	<p><b>Seeking:</b> JV in India, Trading Partners and Investments</p> <p><b>Product/Service Description:</b> Consulting, Medical Equipment, Software and Food Industry</p> <p><b>Summary:</b> WJL as a consulting company is working with several Brazilian companies</p>	20 Mil



Contact	Project Description	Project SIZE US\$
	interested in investing in the Indian market. Many of them are interested in opening their commercial offices in India and then to start manufacturing in India. They intend to use India as a base for Asia. Their special interest is in use the SEZ to build assembly plants. They're also are looking for local partners for supplying services.	
<b>36. Sector:</b> Information Technology, <b>Country:</b> Brazil		
<b>Mr. Roberto Paranhos do Rio Branco</b> Partner / Director <b>Organisation:</b> Rede Achat LTDA	<b>Seeking:</b> Joint ventures in India and Brazil  <b>Product/Service Description:</b> Software, Consumer Durable Goods, Virtual Sales  <b>Summary:</b> The company is interested in Indian manufacturers and suppliers of consumer durable goods and software and would like to setup joint ventures in the same business in India, forge partnership or JVs in India or Brazil to increase the business and explore possibilities to sell Indian Products through its chain of stores (their clients), mainly in consumer durable goods.	0.15 Mil
<b>37. Sector:</b> Information Technology, <b>Country:</b> El Salvador		
<b>Mr. Ricardo Antonio Avila Araujo</b> Vice President and Managing Director <b>Organisation:</b> Miramar Free Zone	<b>Seeking:</b> JV in LAC and Investments  <b>Product/Service Description:</b> ITAS / BPO / ITC and	Not Specified



Contact	Project Description	Project SIZE US\$
	<p>Software sector</p> <p><b>Summary:</b> Miramar Free Zone represents an Industrial Park, the objective is to meet potential Indian Investors and present to them Miramar Free Zone in El Salvador as and Excellent Location for their investments</p>	
<b>38. Sector:</b> Information Technology, <b>Country:</b> Colombia		
<p><b>Mr. Jacob Kurian</b> Vice President <b>Organisation:</b> Global Sourcing Solution</p>	<p><b>Seeking:</b> JV in LAC Trading Partner, Equity Participation, Investments</p> <p><b>Product/Service Description:</b> Mining, Renewable Energy, Pharmaceuticals, BPO, Trading</p> <p><b>Summary:</b> The Company is active in many parts of south America and is into Hospitality, BPO, Pharmaceuticals, Bio Fuel, Agro, Mining, Coffee, Coal, Sugar, Wood, Gold, Emeralds</p>	not mentioned
<b>39. Sector:</b> Information Technology, <b>Country:</b> Mexico		
<p><b>Mr José Andrés Martínez</b> BUSINESS DIRECTOR <b>Organisation:</b> ATENTO MEXICO</p>	<p><b>Product/Service Description:</b> Call centre &amp; BPO services for US clients looking for operation in close proximity to US (2 hours flight)</p>	0.1 Mil
<b>40. Sector:</b> Information technology, <b>Country:</b> Mexico		



Contact	Project Description	Project SIZE US\$
<p><b>Mr Roberto Márquez</b> Managing Partner <b>Organisation:</b> Marquez Alonso Abogados</p>	<p><b>Seeking:</b> JV in India and Investments</p> <p><b>Product/Service Description:</b> Legal Services</p>	1000 Mil
<p><b>41. Sector:</b> Logistics, <b>Country:</b> El Salvador</p>		
<p><b>Mr. Marco A. Salaverria</b> Project Manager <b>Organisation:</b> EFI Logistics</p>	<p><b>Seeking:</b> Business partner</p> <p><b>Product/Service Description:</b> Warehousing and logistics services for third Parties.</p> <p><b>Summary:</b> EFI Logistics is a third party logistics company that provides warehousing and logistics services in El Salvador. With their transportation and logistics services, they are able to provide a Hub for the distribution of products in all of Central America. Among the services provided are inventory management and control, order fulfilment, customs clearance and transactions, and regional distribution.</p> <p>EFI Logistics was established in June 2005 as a company exclusively dedicated to handling the international trade and logistics operations for the existing tenants of the El Pedregal Free Zone. Since then, it has expanded the</p>	0.6 Mil



Contact	Project Description	Project SIZE US\$
	logistics services to other local and international companies.	
<b>42. Sector:</b> Logistics, <b>Country:</b> Colombia		
<p><b>Mr Felice Snider</b> PRESIDENT <b>Organisation:</b> AVIOMAR S.A.</p>	<p><b>Seeking:</b> Trading Partner</p> <p><b>Product/Service Description:</b> Air International Freight Forwarding, Sea International Freight Forwarding, National/Local road transport, Customs Brokerage, Customs advisory, Bonded Warehousing, Warehousing Management and Inventory Management</p> <p><b>Organisational Profile:</b> AVIOMAR S.A. is a group of four experienced and recognized companies in business for almost five decades in the Colombian market. The synergy between these companies allow the group to fulfill in an integral way, at national and international level, all its customers needs in their import &amp; export operations, from office moves relocation process of the executive staff and their families, including household goods shipment, freight forwarding, distribution, cargo projects and cargo supplies. AVIOMAR as a freight forwarder, SNIDER as a bonded warehouse, COLVAN as a customs broker and LARM as a relocation services provider, make up a well integrated logistics group that permits</p>	awaited



Contact	Project Description	Project SIZE US\$
	<p>it to offer clients an optimum “door to door” service, with the convenience of accessing just a single contact as the provider of a comprehensive service.</p> <p>Our Portfolio: International Airfreight /Ocean Freight, Consolidations, Industrial packaging, Agent network all over the world, Foreign trade advisor, International and Diplomatic institutions cargo management, Customs Brokerage, Customs warehouse duly approved by customs, Warehousing and logistics, Outsourcing warehouse management and Relocation and moving services</p> <p>The company is looking to expand its markets and help these markets get an approach to the Colombian markets, reducing possible fears or barriers of investors. The economic downturn has forced to everyone to change the way business is done and AVIOMAR is strongly confident that India and the Latin-American markets have mutual interest and it would like to help make the most of the interest.</p>	
<p><b>43. Sector:</b> Logistics, <b>Country:</b> Mexico</p>		
<p><b>Mr Ricardo Kumar Dadoo</b> President <b>Organisation:</b> Logistics Dadoo</p>	<p><b>Seeking:</b> JV in LAC and India, Trading, Equity participation, Investments, Logistics &amp; Transportation, Commercial and Investment Banking</p>	



Contact	Project Description	Project SIZE US\$
	<p><b>Product/Service Description:</b> Commercial and Investment Banking coupled with Transportation and Logistics.</p>	
<b>44. Sector:</b> Medical Equipment, <b>Country:</b> Brazil		
<p><b>Mr. Walter Jose Lafratta</b> Director <b>Organisation:</b> WJL Consultoria de Negocios International</p>	<p><b>Seeking:</b> JV in India, Trading Partners and Investments</p> <p><b>Product/Service Description:</b> Consulting, Medical Equipment, Software and Food Industry</p> <p><b>Summary:</b> WJL as a consulting company is working with several Brazilian companies interested in investing in the Indian market. Many of them are interested in opening their commercial offices in India and then to start manufacturing in India. They intend to use India as a base for Asia. Their special interest is in use the SEZ to build assembly plants. They're also are looking for local partners for supplying services.</p>	20 Mil
<b>45. Sector:</b> Medical Equipments, <b>Country:</b> Brazil		
<p><b>Mr. ADRIANO TOLLENS CAUDURO</b> OPERATIONAL PARTNER <b>Organisation:</b> METALURGICA BRIÃO LTDA</p>	<p><b>Product/Service Description:</b> Electronic Scales, Medical Equipment, Food Processing, Equipment and Accessories, Precision Instruments and Electronic Materials</p>	0.05 Mil



Contact	Project Description	Project SIZE US\$
	<p><b>Summary:</b> The company is interested in developing a partnership in Electronic Scales, Medical Equipment, Food Processing, Equipment and Accessories, Precision Instruments and Electronic Materials.</p> <p>They would like to collaborate with Indian manufacturing companies that complement their line of products.</p> <p>They represent 18 reputed manufacturers and 3,000 potential customers in their cadastre.</p>	
<p><b>46. Sector:</b> Mining &amp; Mining Chemicals, <b>Country:</b> Chile</p>		
<p><b>Mr Alejandro Arrau de la Sotta</b> General Manager</p> <p><b>Organisation:</b> Verne Ltd. &amp; San Sebastián</p>	<p><b>Product/Service Description:</b> Mining: Chemicals for the Mining Industry, Grinding Balls, Mining Equipment and other Mining Supplies/Goods</p> <p><b>Summary:</b> Verne Ltd. is looking for Indian strategic partners for entering into the Chilean, Argentine, and Peruvian markets as suppliers for the Mining Industry where they have an existing network.</p> <p>Their project will consist of developing a strategic partner for this region's Mining Chemical Area, where India has developed an interesting business platform, as per the company the platform is yet to reach its critical mass for</p>	<p>2 Mil</p>





Contact	Project Description	Project SIZE US\$
	<p>the two regions.</p> <p>As per their estimate the Chemical Market, just for the copper mines of Chile, is worth US\$ 276 million. Currently, countries such as Brazil and China are major suppliers, but India has not been able to realise this opportunity yet.</p> <p>They have developed a strong network within Chile, Peru and Argentina, where their customers are located, and a worldwide network, mainly with manufacturers from China and Australia, whom they represent in Latin America</p>	
<b>47. Sector:</b> Mining, <b>Country:</b> Colombia		
<p><b>Mr. Suvojit Bhattacharya</b> Vice President, Business Development <b>Organisation:</b> Global Sourcing Solution</p>	<p><b>Seeking:</b> JV in LAC Trading Partner, Equity Participation, Investments</p> <p><b>Product/Service Description:</b> Mining, Renewable Energy, Pharmaceuticals, BPO, Trading</p> <p><b>Summary:</b> The Company is active in many parts of south America and is into Hospitality, BPO, Pharmaceuticals, Bio Fuel, Agro, Mining, Coffee, Coal, Sugar, Wood, Gold, Emeralds</p>	Awaited
<b>48. Sector:</b> Multi Product-Trading, <b>Country:</b> Brazil		
<p><b>Mr. Francisco Jereissati Neto</b> <b>Organisation:</b> MX TRADING IMPORTAÇÃO E EXPORTAÇÃO LTDA.</p>	<p><b>Seeking:</b> Trading Partner</p>	0.05 Mil



Contact	Project Description	Project SIZE US\$
	<p><b>Product/Service Description:</b> Multi Product Trading</p> <p><b>Summary:</b> MX Trading is an organization that represents several companies, in particular in the Northeast. Being located in a privileged location in close proximity to the economies of Europe and USA, MX Trading is steadily increasing its customer base. The company's main focus is the development of Brazil and it always seeks international products that add to the local economy and leads Brazilian products to the most diverse places in the world, thus fostering the Brazilian economy.</p> <p>With participation in this Mission, MX Trading is looking to consolidate its position as one of 10 top trading companies in the Northeast of Brazil.</p>	
<b>49. Sector:</b> NGO, <b>Country:</b> Costa Rica		
<p><b>Mr. Camilo Acosta</b> Senior Program Officer for Science &amp; Technology <b>Organisation:</b> CRUSA Foundation for Cooperation</p>	<p><b>Seeking:</b> Technology Transfer , Joint venture in India and LAC region and Investments</p> <p><b>Summary:</b> In order to maintain a high impact on the economic and social development of Costa Rica, the CRUSA Foundation has implemented a new strategy to leverage its technical and financial resources with other donor institutions inside and outside of the</p>	1.855 Mil



Contact	Project Description	Project SIZE US\$
	<p>country.</p> <p>In 2004, CRUSA sponsored the first "VIP Summit for Latin America on Grid Technology," as an effort to create awareness about the benefits and risks of this new technology. This activity, and its immediate results, both nationally and internationally, gave way in 2008, to the creation of the "Advanced Research and Technology Collaboratory for the Americas - ARTCA". ARTCA, funded by CRUSA, with the support of the National Centre for Supercomputing Applications (NCSA) of the University of Illinois at Urbana-Champaign and other super-computing centers in the United States, and in collaboration with the National Centre for Advanced Computing (CNCA) at the Costa Rica National Centre for High Technology (CeNAT), seeks to empower the scientific community throughout the Americas, on a virtual collaborative platform that gives them access to financial, technical and technological resources that would otherwise not be possible because of costs or scale.</p> <p>On a separate note, Costa Rica is among the leading countries in the region that have contributed to the development of alternative sources of energy, specifically geothermal and wind. According to statements of IDB</p>	



Contact	Project Description	Project SIZE US\$
	<p>specialists in the field, "it is necessary to generate new sources of energy, to cope with the impacts of climate change. We have to be prepared and make investments so that this impact is not as drastic". Furthermore, it is clear that the main cause of pollution in the country is caused by traffic, which leads not only to environmental but also health problems, especially for children.</p>	
<b>50. Sector:</b> Oil & Gas, <b>Country:</b> Brazil		
<p><b>Mr. Ricardo Nogueira Tupinamba</b> Director <b>Organisation:</b> Marmar Comercio Internacional LTDA</p>	<p><b>Seeking:</b> JV in India and Trading Partner</p> <p><b>Product/Service Description:</b> Oil and Gas, Pharmaceuticals, Textiles</p> <p><b>Summary:</b> The Company is looking for Deals in Oil &amp; Gas, Pharmaceuticals, Textiles</p>	1 Mil
<b>51. Sector:</b> Pharmaceuticals, <b>Country:</b> Brazil		
<p><b>Mr. Ricardo Nogueira Tupinamba</b> Director <b>Organisation:</b> Marmar Comercio Internacional LTDA</p>	<p><b>Seeking:</b> JV in India and Trading Partner</p> <p><b>Product/Service Description:</b> Oil * Gas, Pharmaceutical, Textiles</p> <p><b>Summary:</b> The Company is looking for Deals in Oil &amp; Gas, Pharmaceuticals, Textile</p>	1 Mil



Contact	Project Description	Project SIZE US\$
<b>52. Sector:</b> Pharmaceutical, <b>Country:</b> Colombia		
<p><b>Mr. David Barriga</b> President, CEO <b>Organisation:</b> asiaBconsulting Ltd</p>	<p><b>Seeking:</b> Technology transfer, JV in LAC &amp; India and Trading</p> <p><b>Product/Service Description:</b> Pharmaceutical, Agro Industrial, Business Consultancy</p> <p><b>Summary:</b> As a consulting firm they are dealing with several projects that require the active participation of Indian companies. namely:</p> <p><b><u>Agro industrial Sector</u></b> they have a large scale Mango producer and processor interested in identifying an Indian partner for a Joint Venture and/or technology Transfer.</p> <p><b><u>Pharmaceutical sector</u></b> Looking for partners, interested to explore opportunities for Hecogenin, a product produced in Colombia and with a broad user base for the pharmaceutical industry.</p> <p>Identify the top Pharmaceuticals companies for developing a logistic project in the region.</p> <p><b><u>Consultancy Services Project.</u></b> Looking for a company interested to explore these type of services in Latin America and at the same time to represent them in India.</p>	not mentioned



Contact	Project Description	Project SIZE US\$
	The company foresees great prospects in the mentioned sectors, keeping in view the fast track developments in bilateral trade and investments	
<b>53. Sector:</b> Pharmaceuticals, <b>Country:</b> Brazil		
<b>Mr. Adam Alfred Stepan</b> CEO <b>Organisation:</b> NLP Consultant Inc.	<b>Seeking:</b> Technology Transfer, JV in India and in LAC  <b>Product/Service Description:</b> Wind Power, Pharmaceuticals, ITeS-BPO  <b>Summary:</b> This Consulting company is focused on Brazil/India trade and Investments and Rio's growing energy sector. Currently they are appointed as advisors to Larsen & Toubro Ltd. on their new operations in Brazil. The company is interested in finding Indian Partner: in the Clean energy/ Wind Power sector. A medium size Brazilian Pharmaceutical company as well as a major Rio based Call centre/ BPO firm with more than 4500 employees seeks to partner and JV with an Indian IT/BPO firm to bring state of art software and process to the Brazilian call centre/ BPO market	0.1 Mil
<b>54. Sector:</b> Pharmaceuticals, <b>Country:</b> Cuba		
<b>Mr Pavel Orlando Pizart Mijares</b> General Director <b>Organisation:</b> Laboratories of	<b>Seeking:</b> JV and trading partner	6100 Mil



Contact	Project Description	Project SIZE US\$
Pharmaceutical and Injectable Products	<b>Product/Service Description:</b> Veterinary Pharmaceutical Products	
<b>55. Sector:</b> Pharmaceuticals, <b>Country:</b> Colombia		
<b>Mr. Suvojit Bhattacharya</b> Vice President, Business Development <b>Organisation:</b> Global Sourcing Solution	<b>Seeking:</b> JV in LAC Trading Partner, Equity Participation, Investments  <b>Product/Service Description:</b> Mining, Renewable Energy, Pharmaceuticals, BPO, Trading  <b>Summary:</b> The Company is active in many parts of south America and is into Hospitality, BPO, Pharmaceuticals, Bio Fuel, Agro, Mining, Coffee, Coal, Sugar, Wood, Gold, Emeralds	Awaited
<b>56. Sector:</b> Pharmaceuticals, <b>Country:</b> Colombia		
<b>Mr. Jacob Kurian</b> Vice President	<b>Seeking:</b> JV in LAC Trading Partner, Equity Participation, Investments  <b>Product/Service Description:</b> Mining, Renewable Energy, Pharmaceuticals, BPO, Trading  <b>Summary:</b> The Company is active in many parts of South America, They are into Hospitality, BPO, Pharma, Bio Fuel, Agro, Mining	not mentioned



Contact	Project Description	Project SIZE US\$
	American Trading of Coffee, Coal, Sugar, Wood, Gold, Emeralds	
<b>57. Sector:</b> Pharmaceuticals, <b>Country:</b> Mexico		
<b>Mr Joaquín Benítez</b> Managing Director <b>Organisation:</b> World Pharma Services	<b>Seeking:</b> Trading Partner  <b>Product/Service Description:</b> Pharmaceuticals	Awaited
<b>58. Sector:</b> Plant Equipments, <b>Country:</b> Trinidad & Tobago		
<b>Mr Nanike Bissoon</b> Director <b>Organisation:</b> Kirvek Industries Limited	<b>Product/Service Description:</b> Raw Material, Chemicals, Plant Equipments	1 mil
<b>59. Sector:</b> Plantation (Teak wood Exports), <b>Country:</b> Ecuador		
<b>Mr. Miljenko Alexander Cindrich Surez</b> GENERAL MANAGER <b>Organisation:</b> MEGATREXA S.A.	<b>Seeking:</b> Trading Partners  <b>Product/Service Description:</b> Plantation (Teak wood Exports)  <b>Summary:</b> Teak wood plantation and exporting possibilities	2 Mil
<b>60. Sector:</b> A) Housing construction low and middle and high level; B) Plantation of Jatropha and food production and reforestation; C) Clinics and hospitals and D) IT projects, <b>Country:</b> Mexico		
<b>Mr Roberto Márquez</b> Managing Partner	<b>Seeking:</b>	1000 Mil





Contact	Project Description	Project SIZE US\$
<p><b>Organisation:</b> Marquez Alonso Abogados  <b>Address:</b> Bosque de Alisos 47 A, P.B., Suites 102-104            Colonia Bosques de las Lomas 05120, Mexico City, Federal District Mexico</p>	<p>JV in India and Investments</p> <p><b>Product/Service Description:</b>            Legal Services</p> <p>The law firm I represent has a client Hedge Fund- which desires to invest in India as well as enter into JV in the following sectors: A) Housing construction low and middle and high level; B) Plantation of Jatropha and food production and reforestation; C) Clinics and hospitals and D) IT projects.</p>	
<p><b>61. Sector:</b> Steel, <b>Country:</b> Peru</p>		
<p><b>Mr. Poldi Waisman</b>            General Manager  <b>Organisation:</b> INDUSTRIAL GAMEDA S.A.</p>	<p><b>Seeking:</b>            Technology Transfer ,Investments</p> <p><b>Product/Service Description:</b>            Steel</p> <p><b>Summary:</b>            GAMEDA started its operations in 1970, and over these almost 40 years, considered as one of the leading companies in the Peruvian market, with a successful incursion in the competitive international market.</p> <p>In its 2500 sq mtr plant located in the district of Chorrillos-Lima, it currently produces more than 800 different accessories for a variety of applications including: footwear, advertising, garments, hardware, handbags, bags, luggage and briefcases. All</p>	<p>Awaited</p>



Contact	Project Description	Project SIZE US\$
	<p>the products undergo strict quality controls, seeking to meet the most demanding needs.</p> <p>Industrial GAMEDA has the capacity to develop any accessory that the customer demands. For this, the company has state-of-the-art infrastructure and technology, highly qualified and experienced personnel to advise on important purchase decisions of customers.</p>	
<b>62. Sector:</b> Steel and equipments, <b>Country:</b> Brazil		
<p><b>Mr Claudio Fisch</b> Director <b>Organisation:</b> KBP Group</p> <p><b>Address:</b> R M E LOBO , 796 Brazil</p>	<p><b>Seeking:</b> Joint Venture in India</p> <p><b>Product/Service Description:</b> Represents Indian manufacturers for allied equipments, Textiles, Steel</p> <p><b>Summary:</b> The Company is interested in importing from India, equipments, textiles, steel, for its large nation wide customer base. It is also interested in representing reputed Indian brands. They have a trading company with logistics and warehousing infrastructure</p>	40 Mil
<b>63. Sector:</b> Steel, <b>Country:</b> Ecuador		
<p><b>Mr. Vidal Fernando Palacios Poveda</b> General Manager <b>Organisation:</b> Estructuras De Acero Esacero S A</p>	<p><b>Seeking:</b> Technology Transfer, Joint venture in LAC region</p> <p><b>Product/Service Description:</b> The Company is interested</p>	10 Mil



Contact	Project Description	Project SIZE US\$
	<p>to collaborate with an Indian Company specialising in steel bridges and modular steel bridges with interest to develop LAC Regional market.</p> <p>As a local manufacturer, they want to receive technology to manufacture in their facilities modular steel bridges (Part or total) under Indian license or commercial agreement.</p> <p>They are also looking for steel suppliers.</p>	
<b>64. Sector:</b> Stones, <b>Country:</b> Trinidad & Tobago		
<p><b>Mr Ramnarine T Bissoon</b> President <b>Organisation:</b> Marble Renewal of the Caribbean</p>	<p><b>Seeking:</b> Technology Transfer, Trading Partner</p>	1 Mil
<b>65. Sector:</b> Telecommunication, <b>Country:</b> Argentina		
<p><b>Mr. Cansinos Federico</b> COMMERCIAL AND INVESTING MANAGER <b>Organisation:</b> INTERWAVE S.A.</p>	<p><b>Seeking:</b> Technology Transfer, JV in India and in LAC , Trading Partner, Equity participation, Investments</p> <p><b>Product/Service Description:</b></p> <ul style="list-style-type: none"> <li>- Information Technology-Mobility and Telecommunications.</li> <li>- Mobile Transactions.</li> <li>- Massive Location Based Services, MLBS</li> <li>- Value Added Services for</li> </ul>	100 Mil



Contact	Project Description	Project SIZE US\$
	<p>Telcos.</p> <p><b>Summary:</b> Cordoba Technology Cluster is seeking collaboration in</p> <p>a. Mobility and Telecommunications. b. Mobile Transactions. c. Massive Location Based Services, MLBS d. Value Added Services for Telcos.</p>	
<b>66. Sector:</b> Textile, <b>Country:</b> Brazil		
<p><b>Mr. Ricardo Nogueira Tupinamba</b> Director <b>Organisation:</b> Marmar Comercio Internacional LTDA</p>	<p><b>Seeking:</b> JV in India and Trading Partner</p> <p><b>Product/Service Description:</b> Oil and Gas, Pharmaceuticals, Textiles</p> <p><b>Summary:</b> The Company is looking for deals in Oil &amp; Gas, Pharmaceuticals, Textiles</p>	1 Mil
<b>67. Sector:</b> Textile, <b>Country:</b> El Salvador		
<p><b>Ms. Rhina Flamenco De Rehmann</b> President <b>Organisation:</b> Los Nacimientos</p>	<p><b>Seeking:</b> Technology Transfer and JV in LAC</p> <p><b>Product/Service Description:</b> Organic Textiles</p> <p><b>Summary:</b> The Company believes that there are numerous opportunities for Indian joint-ventures in El Salvador in the field of organic textiles, produced in El Salvador and exported to</p>	1 Mil



Contact	Project Description	Project SIZE US\$
	<p>the USA and Europe using the Free Trade Agreements (US-CAFTA), between Central America and the United States of America.</p> <p>The knowledge and experience of Indian companies and their market knowledge will be the basis to establish a prosperous JV.</p>	
<b>68. Sector:</b> Textile, <b>Country:</b> Ecuador		
<p><b>Ms. Monica Rendon Arias</b> Designer <b>Organisation:</b> Pericle S Picle's</p> <p><b>P:</b> +5932 2457021 <b>F:</b> +5932 2449641 <b>M:</b> +593 37836379 <b>E:</b> picles@uio.satnet.net; sunnyday787@hotmail.com</p>	<p><b>Seeking:</b> JV in LAC and Trading Partners</p> <p><b>Product/Service Description:</b> Company is interested to source/ import cotton from India for Ecuadorian Market</p>	0.1 Mil
<b>69. Sector:</b> Textile, <b>Country:</b> Ecuador		
<p><b>Mr. Luis Ruben Calderon Altamirano</b> President <b>Organisation:</b> Intela Industria Textil Latinoamericana CIA Ltda.</p>	<p><b>Seeking:</b> trading partner</p> <p><b>Product/Service Description:</b> The company is interested in import of yarn to Ecuador for knitting industry</p> <p>The wire characteristics are:</p> <p>Textile yarn raw; Ne20/1, 24/1, 30/1; 65 percent polyester/ 35 percent combed cotton yarn raw white on cone waxed for knitting</p>	1 Mil
<b>70. Sector:</b> Textile, <b>Country:</b> Brazil		
<b>Mr Claudio Fisch</b>	<b>Seeking:</b>	40 Mil



Contact	Project Description	Project SIZE US\$
<p>Director <b>Organisation:</b> KBP Group</p>	<p>Joint Venture in India</p> <p><b>Product/Service Description:</b></p> <p>Represent Indian manufacturers for allied Equipments, Textiles, Steel</p> <p><b>Summary:</b> The Company is interested to import from India, equipments, textiles, steel, for their large nation wide customer base and would also be interested in representing reputed Indian brands. They have a trading company with logistics and warehousing infrastructure</p>	
<p><b>71. Sector:</b> Tourism, <b>Country:</b> Dominican Republic</p>		
<p><b>Ms. Doña De Campos</b> President</p> <p><b>Organisation:</b> TURMAYA,</p>	<p><b>Seeking:</b> Trading Partners and Investments</p> <p><b>Product/Service Description:</b> Tourism packages</p> <p><b>Summary:</b> The company has made several contacts with Indian tour operators and travel agencies looking for new exciting and exotic destinations. They are in the process of setting up programs to sell their destination "Dominican Republic" to the Indian market through institutional promotion, professional workshops and road shows in the main Indian cities like New Delhi, Mumbai, Kerala, Puducherry (Pondichery).</p>	<p>0.1 Mil</p>



Contact	Project Description	Project SIZE US\$
<b>72. Sector:</b> Trading, <b>Country:</b> Colombia		
<b>Mr. Jacob Kurian</b> Vice President	<b>Seeking:</b> JV in LAC Trading Partner, Equity Participation, Investments  <b>Product/Service Description:</b> Mining, Renewable Energy, Pharmaceuticals, BPO, Trading  <b>Summary:</b> The company is active in many parts of south America Hospitality, BPO, Pharmaceuticals, Biofuel, Agro, Mining, Coffee, Coal, Sugar, Wood, Gold, Emeralds	not mentioned
<b>73. Sector:</b> Waste Water treatment, <b>Country:</b> Uruguay		
<b>Mr. Lautaro Perez Rocha</b> Partner <b>Organisation:</b> ALLIED VENTURE	<b>Seeking:</b> JV in LAC Trade Partners and Investments  <b>Product/Service Description:</b> Food and Agribusiness, Energy, Chemicals, Forestry. Environmental and clean technologies / Wastewater treatment and water recycling Energy: Clean Energies – Biomass Energy, Wind Energy  <b>Summary:</b> The Company is developing clean energy and industrial environmental technologies in the South American Countries (Uruguay, Argentina, Brazil, Chile and Paraguay).	5.1 Mil



Contact	Project Description	Project SIZE US\$
	They are seeking partnerships with the Indian exporters willing to develop their business in the LAC market.	
<b>74. Sector:</b> Wind Power, <b>Country:</b> Brazil		
<p><b>Mr. Adam Alfred Stepan</b> CEO <b>Organisation:</b> NLP Consultant Inc.</p>	<p><b>Seeking:</b> Technology Transfer, JV in India and in LAC</p> <p><b>Product/Service Description:</b> Wind Power, Pharmaceuticals, IT-BPO</p> <p><b>Summary:</b> NLP is focused on Brazil-India trade and Investments and Rio's growing energy sector.</p> <p>Currently they are acting as advisors to one of the largest EPCs of India on their new operations in Brazil.</p> <p>The company is interested in finding Indian Partner: in the Clean energy/ Wind Power sector.</p> <p>A medium size Brazilian Pharmaceutical company as well as a major Rio based Call centre/ BPO firm with more than 4500 employees seeks to partner and JV with an Indian IT/BPO firm to bring state of art software and process to the Brazilian call centre/ BPO market</p>	0.1 Mil
<b>75. Sector:</b> Heavy Electrical Equipment, <b>Country:</b> Paraguay		
<b>Mr Juan Carlos Guanes</b>	<b>Product/Service</b>	Not





Contact	Project Description	Project SIZE US\$
TRAFOSUR S.A.	<p><b>Description:</b> Transformers, Laminations: from Cold Rolled Grain Oriented (CRGO) electrical steel, Copper and Aluminum Enameled Wire, Slitting, Cutting and Transformer, Coiling Annealing Transformer, Transformers Cores Machinery Supplier, Parts and Accessories</p>	Specified
<p><b>76. Sector:</b> Paper, Electric Grid, Aluminum And Road Sign Chips And Plastic Cards For Smart Cards, <b>Country:</b> Ecuador</p>		
<p><b>Mr. Nelson Agustin Ontaneda</b> Andrade General Manager</p>	<p><b>Seeking:</b> JV In LAC and India , Trading, Technology transfer, Investments</p> <p><b>Summary:</b> The company would like to do business with India since India has a very competitive market with high quality and good prices</p> <p>Currently, one of its most important projects is to become the provider of materials for the electronic Ecuadorian ID. For this purpose they need more than 12 million chips and plastic cards. They would like to buy it from an Indian company.</p>	20 Mil / year
<p><b>77. Sector:</b> Multilateral Institute, <b>Country:</b> Venezuela</p>		
<p><b>Mr Michael Penfold</b> <b>Associate Director</b> <b>Organisation:</b> CAF</p>	<p><b>Focus on Infrastructure, Financial Sector, Utilities and Energy</b></p> <p><b>Summary:</b> Clients: Governments, financial institutions and public or mixed sector corporations Loans</p>	20 Mil / year



Contact	Project Description	Project SIZE US\$
	<ul style="list-style-type: none"> <li>- Short, medium and long term</li> <li>- Project Financing</li> <li>- Structured finance</li> <li>- Co-financing and loanA/B</li> </ul> Equity Investments/Mutual Funds Investment banking and financial advisory Bonds and guarantee Treasury services Technology Cooperation Special Programs	

**Point of Contact:**

**Pawan Kaul | International Division**  
**Confederation of Indian Industry**  
 The Mantosh Sondhi Centre  
 23, Institutional Area  
 Lodi Road, New Delhi - 110 003  
 Tel: 011-24629994-7 Ext # 355, 24645986 (D)|  
 Mobile +91 9971143743

Fax: 011-24601298/24626149  
 Email: [pawan.kaul@cii.in](mailto:pawan.kaul@cii.in)  
[www.cii.in](http://www.cii.in)